

## Entrepreneurship Workshops/Talks

Sponsored by the Donald H. Jones Center for Entrepreneurship and the Entrepreneurship and Venture Capital Club

Workshops and talks are open to everyone in the Carnegie Mellon community. All workshops are from 3pm-5pm unless otherwise noted.

Please register in advance, if possible.

Date/Time	Workshop	Location
Fall 2012		
Fri, Sept 14	Design Thinking	Posner Hall, Simon Aud
Fri, Sept 21	Idea Screening	Gates Hillman, 4307
Fri, Sept 28	Business Models	Posner Hall, 151
Fri, Nov 2	Financing a Startup	Gates Hillman, 4307
Fri, Nov 9	Elevator Pitch	Gates Hillman, 4307
Fri, Nov 30 *10am-12pm	Accounting Considerations for Startups	Posner Hall, 152
Spring 2013		
Fri, Jan 18	Art of the Pitch	Posner Hall, Simon Aud
Fri, Feb 8 *2pm-3:30pm	Lean Startups	Posner Hall, Simon Aud
Fri, Feb 8 *3:30pm-5pm	Agile Product Development	Posner Hall, Simon Aud
Fri, Feb 22	Needs Driven Innovation	Posner Hall, Simon Aud
Fri, March 29	Sales	Posner Hall, Simon Aud
Fri, April 5	Building an Entrepreneurial Team	Posner Hall, Simon Aud
Fri, April 12	Splitting the Equity Pie	Posner Hall, Simon Aud